

ISABELLE ESPINOSA

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Mexican & Belgian Citizenships

PROFESSIONAL SUMMARY

Investment Banking Analyst with 3+ years of professional experience in a top-tier financial institution. Leading M&A transactions in Consumer, Retail, Real Estate, Healthcare and Industrials with deal sizes exceeding €100m. Skilled in financial modelling, due diligence, and client advisory, with transaction experience. Multilingual with strong analytical expertise (Statistical Computing, Economics) and a global perspective shaped by international professional and volunteer experience. Entrepreneurial with a focus on high-impact, cross-border transformations, applying structured problem-solving and stakeholder management to drive tangible outcomes.

EDUCATION

IE BUSINESS SCHOOL

International MBA - Master's in Business Administration

MADRID, SPAIN

EXPECTED DECEMBER 2026

- Scholarship for Excellence recipient.
- Curations Leader for the TEDx conference in Madrid, in charge of a group of 5 members. Responsible for shaping the content of the event by selecting and developing speakers through carefully choosing and coaching speakers.
- Outreach officer for PE-VC and Women in Business Club. Active member of consulting, luxury business, finance and capital markets.

COLUMBIA UNIVERSITY - BARNARD COLLEGE

Bachelor of Arts and Sciences: double major in statistical computing and economics

NEW YORK CITY, UNITED STATES

AUGUST 2018 - DECEMBER 2021

- Deans List | Minor in Psychology | Manager of Mexican Students Association | Member of Women in Finance.

PROFESSIONAL EXPERIENCE

LAZARD (INVESTMENT BANKING, REVENUE \$3.05BN)

Independent financial advisory, 25+ countries, serving corporations, governments and institutions.

LONDON, UNITED KINGDOM

Investment Banking Analyst

JANUARY 2022 - FEBRUARY 2025

- Managed M&A sell-side and buy-side deals in Consumer, Retail, and Real Estate sectors; ranked top-tier in analyst class; led recruitment initiatives and leadership events (Lazard Women Leadership, Plus, Somos).
- Designed financial models, executed DD processes, and worked closely with clients to drive transactions.
- Selected experience: advisor to Hilding Anders (recapitalisation/restructuring), Aurelius (acquisition of The Body Shop), Hotel Chocolat (cash sale to Hive Bidco), and Asda (acquisition of EG Group UK & Ireland).
- Delivered results for notable clients: Besix, Boots, British Land, Burberry, GPE, L'Oreal, Safestore, SEGRO, The Crown Estate, Tod's.

SELLERX (Start up, Raised \$830M+)

Unicorn Amazon aggregator with 80+ acquired brands and global operations.

LONDON, UNITED KINGDOM

Acquisitions Investment Analyst

MAY 2021 - AUGUST 2021

- Accomplished 30+ business acquisitions with investment team. Completed financial and commercial due diligence to support decision-making. Performed outreach endeavours with 100+ potential sellers and partners.

COLUMBIA UNIVERSITY (Economics Department)

Professor Martina Jasova works to answer macro questions specialized on corporate financial strain.

NEW YORK, UNITED STATES

Research Analyst

JANUARY 2021 - MAY 2021

- Analyzed 3,000+ SEC filings to build granular micro-level data on covenant violations. Initiated research on interrelation between covenant violations and company's short and long-term outcomes.

PREAH KOSSAMAK (Hospital, 400+ beds)

One of the largest projects in public health cooperation between China and Cambodia.

PHNOM PENH, CAMBODIA

Midwife

MAY 2019 - AUGUST 2019

- Volunteered as a midwife 60+ hours a week. Delivered 40+ newborns through natural birth and cesarean.

LANGUAGES

English (bilingual) | Spanish (bilingual) | French (fluent) | Italian (fluent).

TECHNICAL SKILLS

AI Fluency | Financial Modeling | Due Diligence | MS Office | CISI | Factset | Green Street | Programming in R and STATA | Adobe.

OTHER INFORMATION

- **Internship:** Neo Educate, Research and Development Intern, New York City, United States (2021).
- **Leadership:** Curations Lead TEDx Madrid (2026), Officer of the Women in Business and PE/VC Club (2025), President of the National Honors Society (2018) and President of Casa de la Amistad (2018).
- Sports enthusiast (kitesurfing, padel, skiing, running, Muay Thai, hiking, diving, Hyrox); Pilot training; Backgammon; Cooking tacos.